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T.E. (Electronics) INDUSTRIAL MANAGEMENT (2008 Course) (304210) (Semester - II)

Time : 3 Hours] Instructions to the candidates:

- 1) Attempt Q.1 or Q.2, Q.3 or Q.4, Q.5 or Q.6, from Section I and Q.7 or Q.8, Q.9 or Q.10, Q.11 or Q.12 from Section II.
- 2) Answers to the two sections should be written in separate answer books.
- 3) Figures to the right indicate full marks.
- 4) Neat diagrams must be drawn wherever necessary.

SECTION - I

Q1)	a)	Define Management and List out characteristics of management and explain them in detail. [8]
	b)	Explain the principles and levels of management. [10]
		OR
Q2)	a)	What is meant by co-operative society? Compare it with partnership organization. [10]
	b)	What is the difference between administration and Management? [8]
Q3)	a)	Define strategy and Explain Mintzberg's 5P's strategy. [8]
	b)	What is the significance of ETOP of an organization? What are the steps to be followed in preparation of ETOP? [8]
		OR
Q4)	a)	Explain Porter's Five Forces Model of competition. [8]
	b)	Discuss Generic Competitive Strategies in detail. [8]
Q5)	a)	Explain Juran's and Demings view of quality? Explain different quality management tools in brief. [8]
	b)	Explain TQM in detail. [8]

[Max. Marks : 100

Q6) a)	Explain 5s of house keeping. [8]		
b)	What is Pareto Chart? Explain in detail the significance of Pareto analysis. [8]		
<u>SECTION - II</u>			
Q7) a)	Differentiate fixed capital and working capital? What are the factors to be kept in mind while determining capital structure of company. [10]		
b)	What is Cost Benefit Analysis? Discuss limitations and applications of Cost Benefit Analysis.[8]		
OR			
Q8) a)	Write short note on CPM and PERT. [10]		
b)	Write short note on capital budgeting. [8]		
Q9) a)	Explain objectives and challenges of HRM. [8]		
b)	Explain human resource information system. [8]		
	OR		
Q10) a)	What do you mean by recruitment? Explain with different strategies of recruitment. [8]		
b)	Write short note on investment in training programme.[8]		
Q11) a)	Write detailed note on characteristics of information and types of information? [8]		
b)	Explain decision making model in detail. [8]		
	OR		

Q12)a) State phases in E-commerce. Give main activities of Ecommerce. [8]
b) Describe B2B. State advantages of B2C model. [8]



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